



Maughan Thiem Auto Sales Group Pty Ltd, established in 1912, operate from 6 locations across Adelaide. We exist to develop and grow our people through our core values to deliver outstanding motoring services as a pillar of our communities.

Here at **Maughan Thiem** we are more like a family than a workplace. Our innovative and friendly culture is driven from within. We strive to create an enjoyable and supportive workplace where you can be yourself.

Are you a passionate and results-driven automotive professional ready to take your career to the next level? Maughan Thiem Kia is seeking a dynamic **New Vehicle Sales Manager** to lead our team to further growth and success.

About Us

Maughan Thiem is a trusted name in the automotive industry, known for delivering exceptional customer service and offering the latest in innovative Kia vehicles. We pride ourselves on creating a supportive and high-performing environment for both our team and customers.

Your Role

As the New Vehicle Sales Manager, you will:

- Lead and inspire a motivated sales team to achieve and exceed sales targets.
- Drive strategies to maximize profitability and customer satisfaction.
- Manage inventory to ensure the right mix of vehicles meets market demand.
- Foster relationships with customers, ensuring a seamless sales process.
- Oversee and implement marketing and promotional campaigns for new car sales.
- Maintain compliance with all dealership policies and manufacturer standards.

What We're Looking For

- Proven experience in automotive sales, with a strong track record of success.
- Previous management or leadership experience is highly desirable.
- Exceptional communication and interpersonal skills.
- A customer-focused mindset with the ability to build and maintain relationships.
- Strong organizational and problem-solving abilities.
- Proficiency in dealership management software and reporting tools.
- Current driver's license.



What We Offer

- A competitive salary package, including performance-based incentives, plus company vehicle
- No Thursday night trading, set RDO per week.
- A supportive team culture with opportunities for professional growth.
- Access to the latest Kia vehicles and training programs.

How to Apply

If you're ready to drive your career forward with Maughan Thiem Kia, send your resume and cover letter to our General Sales Manager, Justin Mitris, justinmitris@maughanthiem.com.au .

Please include examples of your leadership achievements and sales successes.

Join us at Maughan Thiem, where your passion for cars meets endless possibilities!

All applications will be held in the strictest confidence.

We are excited to grow our team that could include you! This is a fantastic opportunity to join our dynamic and experienced team and be part of a South Australian family-owned business with strong core values.

Maughan Thiem – Professional, Progressive, Care.

We thank those who apply and advise that we will only contact applicants who make the shortlist.

Apply now!

Maughan Thiem is an equal opportunity employer. We pride ourselves on being a diverse and inclusive workplace. We value our employee's unique talents, perspectives, and experiences.